

# EXPORT IMPORT TRAINING PROGRAM



**Do you want to start your own Export business?  
Are you serious to take your business globally?  
Do you want to earn in dollars and to live a life you deserve?  
Then your search ends here.....!**



***Be an Exporter like a Pro  
& become a person you always  
wanted to be.***

**Export business is most lucrative business. Most of the businessman always wanted to export their goods to earn in dollars with high margins and expand their business. But they always afraid of entering into exports market.**

**When we started we were also having lots of questions in our mind as other businessman.**

# Do you have following questions in your mind like others?

How will you learn necessary export business skill?

Where to start from?

How to take domestic business to internationally.

How to find genuine buyers.

How will you get your export order?

How to do export documentation.

What would be the payment terms with importers?

How to find a product for export business.

How to identify the market for your product.

If your payments stuck then what to do.

If you do not know English then how to communicate with buyers.

How to market your product.

**How to establish a new export business.**

**How to arrange funds for your export order.**

**How to take ECGC cover for your export consignments.**

**How to deal with ECGC.**

**How to set price for your product in international market.**

**How to negotiate with importers**

**How to procure product for Export.**

**What will be the packaging for export?**

**How to send samples of your product**

**How to arrange logistics.**

**How to do custom formalities.**

**How to deal with shipping lines.**

**I know your mind is full of all such questions. You are not alone. I was also having all the doubts before when I was thinking to start my own export business. So come back to us if you have any question related to export business and I will make sure you get all your queries solved.**

**Therefore, I am sharing all my export business skills, techniques, strategies, knowledge and most importantly mentorship to enable you to earn in dollars \$, get massive respect, travel the world and live an extra ordinary life.**



# Our Service-Online Export Import Training With Practical Scenario

If you are passionate about export business and wanted to learn new skills of Export Business. But stuck in office or somewhere else or cannot travel. Then your search ends here.

This training is designed to give practical solution and a learning experience of frequent and most common export business problem.

Training will provide you step by step learning and action plan of your export business. You can join from anywhere in the world from your laptop, desktop or through mobile.

It will be a 2 week online practical session (2 hr. daily on weekdays), you can join from your office or home as per your convenience.

It will not just training it will be like an online workshop where you will experience full export cycle.



## By enrolling to the training, you'll be able to:

---

Get rid of all self-doubts of export business.

---

Get all the answers of your queries related to export business

---

Get life time support

---

Get business set up assistance

---

Earn more Money, more Fame, a Lavish Lifestyle & Massive Respect from Colleagues, Clients & Team Members.

---

Understand how to effectively run your export business.

---

Your passion will be converted into profitable export business

---

Bridge the gap between where you are and where you want to be.





# Topics Covered In Export Import Training

## Module 1. Introduction of Exports

What is Exports?

Why Export?

Export History of India.

India's Contributions in Exports.

Which commodities are exported by India?

Opportunity for India

## Module 3. Company Registration

Proprietorship

Pvt Ltd

LLP

LTD

IEC

RCMC

Port Registration

## Module 2- Export Cycle

Company Registration

Opening Bank Account

IEC

Product Selection

Market Selection

Website Formation

Making online presence

Finding Buyers

Buyer

Proforma Invoice

Purchase Order

Product Procurement

Order Execution

Documentation

CHA

Freight Forwarder

Port Registration

Submit documents to bank

Payment realization.

## Module 4- Payment Terms And Logistics

Payment terms

Quotation and Sample

Type of Container

Multimodal transport

FCL/LCL

Shipping line/Airline/ Forwarder

Export costing and pricing calculations

Incoterms 2020

Freight calculations for both sea and air

Export Packing, labeling and Sampling

Role of CHA & Freight Forwarder

Shipping Bill

Custom Clearance

## Module 5- Product & Marker Selection

Important parameters in product and market selection.

HSN Code of product

Market research

Role of EPC in market selection.

## Module 6- How To Find Out Buyers

Role of Indian Embassy

B2B Portals

Seminars and Conferences

Visit

Internet Marketing

SEO

Custom data

## Module 7-How To Check Authenticity of Buyers.

Documents

Credit rating agencies

Bank

Domain Age

Indian Embassy

ECGC

## Module 8- Documentation In Exports

Proforma Invoice

Purchase order

Commercial Invoice

Packing List

Certificate of Origin

Bill of Lading

Shipping Bill

Bill of exchange

Inspection Certificate

Fumigation Certificate

Health/Sanitary certification

Tax Invoice

## Module 9- Role of ECGC In Export

What is ECGC

How ECGC works

Registration in ECGC

Precaution while dealing with ECGC

How to claim and get your money if you do not get your payment from buyer.

## Module 10- Foreign Trade Policy

MEIS

SEIS

RODTEP

Duty Drawback

Free Trade Agreement

## Module 11- Export Financing

Nirvik Scheme

Pre shipment Finance

Post Shipment Finance

Forward Contract

By Bank

By Financial institute

By friends and family

Letter of Credit

Role of Bank

## Module 12- Import And High Sea Sale

Import Cycle

Procedures on Customs Clearance

Calculation of Customs Duty

Import Documentation



# 7 DAYS NO QUESTIONS ASKED MONEY BACK GUARANTEE



We stand by our product and service as most reliable and practical Export Import Training program ever created.

If it doesn't yield those results for you, or for any reason if you are not fully satisfied with Export Import Training for any reason, just let us know within 7 days for a full refund of your purchase price.

No hassles, no hoops to jump through, just a prompt, courteous refund.

For further information you can contact us any way that is convenient for you. We are available 24/7 via email

Email us with any questions or inquiries or use our contact data. We would be happy to answer your questions



[www.eduspread.com](http://www.eduspread.com)



[eduspread1@gmail.com](mailto:eduspread1@gmail.com)



+91-7419192999



[www.niryatbusiness.com](http://www.niryatbusiness.com)

[support@niryatbusiness.com](mailto:support@niryatbusiness.com)

+91-9999048686



**Niryat  
Business**